

May 2006

### **Clinovia makes further add-on acquisition, Betacare**

Clinovia, the West Private Equity portfolio company that is the UK's leading home healthcare provider, recently announced its second add-on acquisition, Betacare.

Betacare operates as a care agency specialising in providing quality community support services to individuals in their own homes. Betacare will integrate into Clinovia's Domiciliary Care division, which provides care under contract to local authorities as well as supporting a handful of private patients.

There are many synergies between Clinovia and Betacare, as both companies provide care services to people in their own homes. Clinovia concentrates on meeting their health needs and Betacare their social needs, thereby providing a 'one stop' solution for purchasers and commissioners of services. This market is currently witnessing high growth following the government's commitment to promote independent living amongst an ageing population.

Betacare, established in 1994, operates from Rainham, Kent. It is accredited with the local authority and complies with government legislation at all NVQ levels. Its clients include Medway Council and Kent County Council, where it holds approved supplier status for domiciliary care and individuals with behavioural and learning difficulties.

Robbie Burns, Chief Executive of Clinovia, said, "This latest acquisition further strengthens the division following Clinovia's purchase of the Guardian Group in February 2006.

Clinovia has an ambitious growth strategy, which has identified the provision of integrated and independent health and social care services as a significant growth opportunity. Integration of services is important to patients and is a fundamental part of the government's reform agenda for the NHS, as outlined in the recent White Paper "***Our health, our care, our say - a new direction for community services***".

Clinovia offers comprehensive service packages to meet both the health and social care needs of individuals".